

Job Title: Head of Purchasing Galati

Location: Galati, Romania

Department: Procurement

Job Summary: As the Head of Purchasing for our Galati location, you will be responsible for leading, managing, and developing the purchasing team to ensure efficient distribution of work, optimization of resources, and the successful implementation of procurement strategies. This role involves playing a role in driving cost-saving opportunities, streamlining procurement policies and processes, and aligning with the One Europe Strategy for standardization and collaboration. You will be at the forefront of vendor relationship management, cross-functional collaboration, risk mitigation, and ensuring compliance. Your contributions will directly impact the organization's success in Galati and the broader business objectives.

Key Responsibilities:

1. Team Management:

- Lead, manage, and develop the purchasing team to ensure efficient workload distribution according to business requirements.
- Optimize the workload of all purchasing department members to maximize resource utilization and productivity.

2. Local Contract Lead:

- Review, negotiate, and approve local purchasing contracts, focusing on cost-saving opportunities to reduce the total cost of ownership.

3. Purchasing Process and Policies:

- Collaborate with relevant stakeholders to update and streamline current procurement policies, including Delegation of Authority (DOA) and approval matrix.

4. One Europe Strategy:

- Act as the focal point to drive the One Europe Strategy, including:
 - Standardization of processes, procedures, tools, and systems.
 - Support for centralized category management teams.

- Identification of synergies across plants.
- Enhancing transparency and collaboration with other plant procurement teams.

5. Implementation of E-Auction:

- Lead the E-auction initiative for Galati to ensure its successful implementation, resulting in cost savings and improved vendor relationships.

6. Management Committee:

- Represent the procurement department in the Management Committee for contract discussions and local procurement-related matters.

7. Vendor Relationship:

- Build and maintain strong relationships with key local suppliers.
- Lead negotiations with key suppliers and act as the central point of contact for vendor-related issues.

8. Cross-Functional Collaboration:

- Work closely with other departments, including operations, finance, and sales, to align purchasing activities with overall business goals and foster a collaborative environment.

9. Risk Management and Compliance:

- Analyze market trends and industry developments to identify and mitigate potential risks.
- Ensure strict adherence to compliance policies and plans, minimizing legal and regulatory risks.

10. Reporting:

- Regularly report to senior management on purchasing activities, performance, risk assessments, and opportunities, providing data-driven insights for informed decision-making.

Qualifications:

- Bachelor's degree in Business Administration, Procurement, Supply Chain Management, or a related field (Master's degree/ MCIPS or equivalent Procurement & Supply Chain certification preferred)
- Proven experience in procurement/ supply chain management, with at least 7 years in leadership roles.
- Strong negotiation and contract management skills.
- Knowledge of procurement processes, policies, and industry best practices.
- Excellent communication, leadership, and team management skills.
- Proficiency in using procurement software and tools.
- Understanding of risk management and compliance principles.
- Ability to analyze data and make data-driven decisions.
- Strategic thinking and problem-solving abilities.
- Strong business acumen and a results-oriented mindset.

If you possess the qualifications and experience required for this role and are enthusiastic about leading a dynamic procurement team in Galati, we invite you to apply. Join us in driving cost savings, process improvements, and strategic initiatives that will contribute to our organization's success in the competitive marketplace.